

New Zealand Hanse Owner's Comments about their Hanse

When we asked for the comments from our Owners we thought we might get 5 or 10 comments back given how busy everyone's lives are – but no, they pretty well all have sent us a comment and that just reinforces our opinion that we have the nicest group of owners anyone could wish to have. Thank you everyone

Kay and Tony "Bon Chasse" Hanse 370

"After a lengthy career competing in both Olympic classes and offshore races, when it came time to purchase a cruising yacht I wanted to ensure I got a boat that above all else sailed well. After a lot of research I made the decision to buy a Hanse 370e for its sailing performance, interior layout, quality of build and aesthetics. Our boat has more than met my expectations. With its great systems, I can easily sail it single handed with the family onboard and the interior layout is very practical and user friendly. All in all, a great yacht for those that want performance with their cruising."

Glen Sowry "Hanseoff" Hanse 370-

As a single woman buying my first boat, making the right choice was a big issue for me. It had to be easy to handle. I had to build my own confidence in handling and skippering the boat. I had done a lot of cruising and some racing, but skippering was a whole new ball game. I had to find a boat that was going to be kind to me and forgiving if I got it wrong. I also knew that the boat I chose would be mine for a lot of years to come, so I wanted to buy something that could grow in its performance as I grew in my ability. I needed to be able to go out with non-sailing girl friends without scaring them. I wanted a sail boat with a traditional feel. I also wanted all the modern luxuries that were available. I had to be confident that I would get a lot of after sale back up. I knew I would need more assistance than the average purchaser! I chose the Hanse 37 and I have never regretted my choice. She has been the source of so much pleasure and the proudest thing I have ever done! She is so simple to handle and I have learned so much with her. Now I am looking forward to racing her this winter! The back up and support I have received from Tony and Kay has been fantastic. Way beyond what I ever might have hoped for. They could not be more helpful and are still just as much there for me three seasons later. I love my Hanse and would not hesitate to make the same decision again.

Sandy "Audrey Marlene" Hanse 370-

Why do love our Hanse 400e? 'It just looks good, inside and out, and is a real sailing boat!' 'We love the amazing internal volume and the clean modern minimalist styling'. The self tacking headsail is just wonderful for cruising but is equally effective for racing. But best of all we love how well she sails and handles in all sorts of conditions.

Derek & Jill Redman "Tirohia" Hanse 400e

"A very easy, quick and beautiful boat to sail."

John and Merrill Cliffe "Enhanse" Hanse 370e

Hanse Off has pleased us beyond our expectation in fact it is hard to fault the boat cruising or club racing. Fast, comfortable, easy to sail, strongly built and equipped.

An eye catching boat that draws interest and admiration

Don Watkins "Hanse Off" Hanse 370e

From a woman's point of view our Hanse 53' is more than I could ask for.

I love the fact that it is a great entertaining boat with plenty of storage space, and comfortable accommodation. After all it is for us, as well as our friends and family, to enjoy. We wanted a boat that would have all the comforts to make life on board a pleasure. The open feel and light inside the boat is amazing and as soon as we step on board we go into relaxation mode. I love the fact that she is extremely easy to sail two handed with my husband therefore we do not need to rely on crew for overnight crossings etc. It is a boat that the two of us can relax on while sailing, even in heavy weather. We have sailed thousands of miles from Germany across the Mediterranean to Croatia and have loved every minute of it. For us the Hanse's reliability in all weather conditions is exceptional.

Pam Goodall "Savarna" Hanse 531

We are in our third year of cruising and a little racing with our Hanse 371 and have enjoyed every moment. We enjoy the fast and easy sailing, and all the cruising comforts. Our association with Tony Newmarch Marine Brokers has been excellent. Their knowledge, helpfulness and enthusiasm are great and we really appreciate it.

Arthur and Caroline Elworthy "Hanse Free" Hanse 371

I enjoy the odd race, but did not want a straight out racing boat. When I first saw the Hanse I admired the simplicity of sailing with a self tacking jib, the epoxy hull, and the 2900kg of ballast that the 400e has.

There is no need for a large crew, and it is capable of good speed upwind, 7.3knots is easily achieved, and with a bit of fiddling it can get close to 8knots.

I am very proud of my Hanse 400e and my Wife and I have found that cruising with the interior layout we have chosen is really great.

Don Woolerton "Ocean Lure" Hanse 400

HIS COMMENTS

- Enthusiastic, reliable and totally straight up and down sales agent. Everything is done properly and promptly. After sales service is fantastic.
- Extremely strong, hi-tech construction gives peace of mind. Epoxy hull eliminates osmosis risk. Massive keel fastenings and backing plates. All bulkheads completely glassed in. Plus a Lloyds Ocean a certificate is standard. No other yacht I looked at offered this combination.
- Ease of sailing short- handed with self tacking headsail with all trimming being possible from the helm.
- Very fast, stiff and beautifully balanced hull greatly increases cruising range – especially day sailing or overnighting.
- The variety of layouts and interior finishes allowed us to customise to our tastes which was not possible on most yachts I looked at
- Although it was not the cheapest, I thought the Hanse 370e was the best overall value out of the wide range of cruising yachts that I looked at. I still do.

HER COMMENTS

- The self tacker is great when I would rather read my book than help - which is most of the time.
- Brilliant bathroom and shower.
- A proper sized galley with lots of storage that people can still get past when I am working in it.
- Light, airy and spacious, but with good privacy too.
- Good motoring performance - encourages him to use it when necessary!

John and Helen Hawkins "Sublime" Hanse 370e

We have been sailing our Hanse 411 two handed for two years cruising the coast between the Bay of Islands and Tauranga. This is a true sailor's yacht which is perfectly balanced on all points of sailing, with a very light helm. Even going to windward in a big swell and a chop for 5 hours on a coastal passage is no big deal; she just gets in a groove and powers away effortlessly. It also sails well in as little as 7 knots of breeze! Our yacht is also very strong, with a highly polished wood interior and is beautifully engineered. We have had no failures or things we'd change. During this period we have sailed our boat for 211 days because we love being out on her. Our children and grandchildren also get excited about going away with us.

For discerning buyers this is the ultimate sailing machine, designed by Vrolijk who designs for Alinghi.

Murray and Jean "First Landing" Hanse 411

"Exceeded our expectations - a great boat to sail and a great boat to be on"

Best wishes

Chris & Kevin "Madame Joy" Hanse 400

"It looked right, felt right and exceeded all expectations on the water...just magic!"

Or

"Slicker'n greased owlshit"

Peter and Pauline Vause "Blown Away" Hanse 370

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extract from why I bought a Hanseby Hugh Fulton

I ended up at the boat show on the viaduct basin and was wandering around looking at all the available boats. I met an owner on a Hanse,

the make of which I had never looked at previously. The owner, an engineer, pointed out 4 main features on which he had made his decision. These made an impact on me.

- Judel Vrolik Designer of Alinghi winner of the America's Cup
- Heavier construction than other imports.
- Stronger material Epoxy instead of polyester. No osmosis!
- Best resale value of the imports with 25 sold in NZ.

This prompted me to then do an Engineering comparison of all the boats I was considering. This helped me focus on what I liked or disliked on other boats. I now had additional features which became important.

- Stiffness,
- Motion Comfort ratio for sailing.
- Sail area to displacement ratios,
- Waterline length. etc.
- Ease of cruising with a self Tacking headsail for Kids, Wife, Being lazy etc.

Having then made up my mind that Hanse offered these features best suited I chose the 43 foot version with twin wheels. As this was a new model at the time I had a long wait and could have cancelled at any time. It was worth the wait.

Hugh Fulton Perchance Hanse 430

Or the short version - "They sail fast and well, even without Tony!"
Hugh

Our Hanse 40 arrived in New Zealand in February 2006.

We have done 3000 miles in her cruising and racing including single handed racing.

The self tacker makes it so easy to handle short handed and we are very pleased with the performance.

We love the boat and would recommend it to anyone.

John & Jocelyn Allemann "Glory Days Hanse 400

Between Christmas and the end of February 2008 we have spent five weeks cruising on our new Hanse 400e.

We have found the boat fast and easy to handle. The available space and cabin size makes for easy living aboard and great for entertaining! These yachts are capable; perform well, and in our opinion 'stand out' in any anchorage. The support from Tony Newmarch Marine Brokers throughout the purchase process, launching and post launch has been first class.

Paul and Jane Wylie. "Gabrielle" Hanse 400

The Hanse 411 was most definitely the right choice of yachts for me. The key decision points were its ease of handling and stability combined with a very comfortable and smartly designed interior layout all delivered at an excellent price. Equally as important, however, was the personalised help and service Tony and Kay provided both during the sales and delivery process along with the ongoing support still being received.

J. Harris "Southern Belle Hanse 411

We too love our Hanse 400e. We wish we could have used it more .Faye's illness has precluded us from much of this summer .and sadly Golden Pond has not had the cruising we had so hoped for and anticipated in this wonderful summer.

Rob Green "Golden Pond" Hanse 400

Why do we love Hanse yachts? Well it's very simple - with a Hanse you get a yacht that can actually sail to windward efficiently; has clean uncluttered decks; doesn't look like a floating caravan; has superb hull integrity because of epoxy construction; and with a self-tacking headsail it is easy to sail shorthanded.

Mike and Debbie "Gitana" Hanse 400

"Love the ease of sailing, the ambience & uniqueness of the interior & the structural integrity of the vessel, particularly the keel bolts.

John and Christine Cowan "Zeta" Hanse 400
